

**CLEMSON UNIVERSITY REAL ESTATE
FOUNDATION, INC.**

FINANCIAL STATEMENTS

As of and for the Years Ended June 30, 2024 and 2023

And Report of Independent Auditor

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.

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Report of Independent Auditor

To the Board of Directors
Clemson University Real Estate Foundation, Inc.
Clemson, South Carolina

Opinion

We have audited the accompanying financial statements of Clemson University Real Estate Foundation, Inc. (the “Foundation”), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor’s Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation’s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor’s Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Foundation's June 30, 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated August 23, 2022. In our opinion, the summarized comparative information presented on the statement of activities herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Cherry Bekaert LLP

Greenville, South Carolina
August 15, 2024

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2024 AND 2023

| | <u>2024</u> | <u>2023</u> |
|---|---------------------|---------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 1,560 | \$ 1,560 |
| Real estate investments, net | 1,140,585 | 1,042,167 |
| Total Assets | <u>\$ 1,142,145</u> | <u>\$ 1,043,727</u> |
| LIABILITIES AND NET ASSETS | | |
| Due to Clemson University Foundation | \$ 118,856 | \$ 103,029 |
| Total Liabilities | <u>118,856</u> | <u>103,029</u> |
| Net Assets: | | |
| With donor restrictions | <u>1,023,289</u> | <u>940,698</u> |
| Total Net Assets | <u>1,023,289</u> | <u>940,698</u> |
| Total Liabilities and Net Assets | <u>\$ 1,142,145</u> | <u>\$ 1,043,727</u> |

The accompanying notes to the financial statements are an integral part of these statements.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2024 (WITH SUMMARIZED INFORMATION FOR 2023)

| | Without Donor Restrictions | With Donor Restrictions | Totals | |
|---|-------------------------------|----------------------------|--------------|-------------|
| | | | 2024 | 2023 |
| Revenues, Gains, and Other Support: | | | | |
| Gifts | \$ - | \$ 141,418 | \$ 141,418 | \$ 6,089 |
| Real estate investment return, net | - | (43,000) | (43,000) | (167) |
| Total Revenues and Gains | - | 98,418 | 98,418 | 5,922 |
| Net assets released from restrictions | 15,827 | (15,827) | - | - |
| Total Revenues, Gains, and Other Support | 15,827 | 82,591 | 98,418 | 5,922 |
| Program Expenses: | | | | |
| Gifted property | 15,827 | - | 15,827 | 29,989 |
| Total Program Expenses | 15,827 | - | 15,827 | 29,989 |
| Contributions to a related foundation | - | - | - | 1,297,481 |
| Total Expenses | 15,827 | - | 15,827 | 1,327,470 |
| Change in net assets | - | 82,591 | 82,591 | (1,321,548) |
| Net assets, beginning of year | - | 940,698 | 940,698 | 2,262,246 |
| Net assets, end of year | \$ - | \$ 1,023,289 | \$ 1,023,289 | \$ 940,698 |

The accompanying notes to the financial statements are an integral part of these statements.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2023 (WITH SUMMARIZED INFORMATION FOR 2022)

| | Without Donor Restrictions | With Donor Restrictions | Totals | |
|---|-------------------------------|----------------------------|-------------|--------------|
| | | | 2023 | 2022 |
| Revenues, Gains, and Other Support: | | | | |
| Gifts | \$ - | \$ 6,089 | \$ 6,089 | \$ 5,777 |
| Real estate investment return, net | - | (167) | (167) | 128,557 |
| Total Revenues and Gains | - | 5,922 | 5,922 | 134,334 |
| Net assets released from restrictions | 1,327,470 | (1,327,470) | - | - |
| Total Revenues, Gains, and Other Support | 1,327,470 | (1,321,548) | 5,922 | 134,334 |
| Program Expenses: | | | | |
| Gifted property | 29,989 | - | 29,989 | 38,166 |
| Total Program Expenses | 29,989 | - | 29,989 | 38,166 |
| Contributions to a related foundation | 1,297,481 | - | 1,297,481 | 377,557 |
| Total Expenses | 1,327,470 | - | 1,327,470 | 415,723 |
| Change in net assets | - | (1,321,548) | (1,321,548) | (281,389) |
| Net assets, beginning of year | - | 2,262,246 | 2,262,246 | 2,543,635 |
| Net assets, end of year | \$ - | \$ 940,698 | \$ 940,698 | \$ 2,262,246 |

The accompanying notes to the financial statements are an integral part of these statements.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2024 AND 2023

| | 2024 | 2023 |
|--|-----------------|--------------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 82,591 | \$ (1,321,548) |
| Adjustments to reconcile change in net assets to net cash from operating activities: | | |
| Realized/unrealized loss on real estate investments | 43,000 | 167 |
| Noncash gifts of real estate investments | (135,000) | - |
| Accretion of life estate property | (6,418) | (6,089) |
| Change in operating assets and liabilities: | | |
| Due to Clemson University Foundation | 15,827 | (136,994) |
| Net cash from operating activities | <u>-</u> | <u>(1,464,464)</u> |
| Cash flows from investing activities: | | |
| Proceeds from sale of land held for resale | - | 1,479,833 |
| Purchase of land held for resale | - | (16,309) |
| Net cash from investing activities | <u>-</u> | <u>1,463,524</u> |
| Net change in cash and cash equivalents | - | (940) |
| Cash and cash equivalents, beginning of year | 1,560 | 2,500 |
| Cash and cash equivalents, end of year | <u>\$ 1,560</u> | <u>\$ 1,560</u> |

The accompanying notes to the financial statements are an integral part of these statements.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

Note 1—Organization

The Clemson University Real Estate Foundation, Inc. (the “Foundation”) was formed to serve the needs of Clemson University (the “University”) and/or Clemson University Foundation (“CUF”) in the acceptance of gifts of property and real estate. Proceeds from sales of property and real estate are contributed to CUF and/or the University for the benefit of donor-imposed programs and endowments. The properties held by the Foundation represent gifted properties. It is the Foundation’s intent to sell these properties and invest the proceeds to further the donor’s directive through CUF.

Note 2—Summary of significant accounting policies

Basis of Accounting – The financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”).

Basis of Presentation – The Foundation’s net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

With Donor Restrictions – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations. The Foundation does not have any net assets without donor restrictions as of June 30, 2024 and 2023.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Foundation’s financial statements for the year ended June 30, 2022, from which summarized information was derived.

The Foundation recognizes revenue in accordance with the Financial Accounting Standards Board’s (“FASB”) Accounting Standard Codification (“ASC”) *Topic 606, Revenue from Contracts with Customers* and ASC 958-605, *Not-for-Profit Entities – Revenue Recognition*.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. Restricted revenues that are used in the year of receipt are classified net assets with donor restrictions released from restrictions.

Gifts of property and real estate, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give – that is those with a measurable performance or other barrier and a right of return or release - are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

Note 2—Summary of significant accounting policies (continued)

Income and net realized and unrealized gains or losses on real estate investments are reported as follows:

With Donor Restrictions – As increases or decreases in net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund or if the terms of the gift impose restrictions on the timing or the use of the income or by law.

Without Donor Restrictions – As increases or decreases in net assets if the terms of the gift are not considered to have donor restrictions.

Cash and Cash Equivalents – The Foundation considers all interest-bearing money market accounts with an initial maturity of three months or less at the date of purchase to be cash equivalents. At June 30, 2024 and 2023, the Foundation held no cash equivalents. Bank balances are insured up to \$250,000 through the Federal Deposit Insurance Corporation. During the years ended June 30, 2024 and 2023, the Foundation from time to time may have had amounts on deposit in excess of the insured limits. At June 30 2024 and 2023, the Foundation did not have any uninsured bank balances.

Real Estate Investments – Real estate investments consist of donated properties and gifts of life estate properties. All real estate investments are presented at fair value with the exception of life estates, which are presented at fair value less a discount to present value. Real estate investments are appraised every two to three years and reviewed annually by management.

Donated properties are appraised by a certified, independent appraiser and recorded at fair value at the time of donation. A certified title examination is performed and if appropriate, an environmental survey is obtained.

Life estate properties are restricted gifts whereby the Foundation's right to realize the economic benefits is restricted for a defined time period. As a result, the gifts are recorded at the discounted present value at applicable interest rates at the time of the gift.

Real Estate – Real estate, if any, consists of land held for later programmatic use. Real estate is recorded at the lower of cost or the appraised fair value on the date of donation. At June 30, 2024 and 2023, the Foundation maintained no real estate holdings.

Income Taxes – The Foundation is recognized as an organization exempt from Federal income tax on related income under Section 501(a) of the Internal Revenue Code ("IRC") and described as an organization in Section 501(c)(3) of the IRC. Accordingly, only unrelated business income, as defined by Section 513 of the IRC, is subject to federal income tax.

The Foundation's policy is to record a liability for any tax position taken that is beneficial to the Foundation, including any related interest and penalties, when it is more likely than not the position taken by management with respect to a transaction or class of transactions will be overturned by a taxing authority upon examination. Management believes that there are no such positions as of June 30, 2024 and 2023 and, accordingly, no liability has been accrued.

Use of Estimates – The preparation of the financial statements in conformity with U.S. GAAP requires management of the Foundation to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

Note 2—Summary of significant accounting policies (continued)

New Accounting Pronouncements - In June 2016, FASB issued Accounting Standards Update (“ASU”) 2016-13, *Financial Instruments – Credit Losses (Topic 326)* and subsequent related amendments (ASU 2018-19, ASU 2019-04, ASU 2019-05, ASU 2019-10, ASU 2019-11, and ASU 2022-02). This guidance replaces the existing incurred loss impairment guidance and establishes a single allowance framework for financial assets carried at amortized cost based on expected credit losses. The estimate of expected credit losses requires the incorporation of historical information, current conditions, and reasonable and supportable forecasts. The adoption of this standard did not have a material effect on the Foundation’s financial statements.

Note 3—Fair value measurements

Fair value, as defined under U.S. GAAP, is an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes market data or assumptions that market participants would use in pricing the asset or liability. The Foundation has characterized its financial assets and liabilities which are measured at fair value and recorded in the statements of financial position, based on a three-level fair value hierarchy based on the inputs to valuation techniques as follows:

- Level 1* – Valuations based on quoted prices in active markets for identical assets or liabilities.
- Level 2* – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3* – Valuations based on unobservable inputs reflecting the Foundation’s own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment or estimation by the investment manager.

The following tables summarize the valuation of the Foundation’s financial assets measured at fair value as of June 30, 2024 and 2023, based on the level of input utilized to measure fair value.

Measurement at fair value on a nonrecurring basis at June 30, 2024:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
|---|----------------|---------------------|----------------|
| Real estate investments held for resale | \$ - | \$ 766,309 | \$ - |
| Life estate property, net | - | 374,276 | - |
| Total assets measured on a nonrecurring basis | <u>\$ -</u> | <u>\$ 1,140,585</u> | <u>\$ -</u> |

Measurement at fair value on a nonrecurring basis at June 30, 2023:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
|---|----------------|---------------------|----------------|
| Real estate investments held for resale | \$ - | \$ 674,309 | \$ - |
| Life estate property, net | - | 367,858 | - |
| Total assets measured on a nonrecurring basis | <u>\$ -</u> | <u>\$ 1,042,167</u> | <u>\$ -</u> |

The fair values for real estate investments are determined using the market approach based primarily on periodic appraised values and other market information for similar property.

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

Note 4—Real estate investments

Real estate held for resale at June 30 is as follows:

| Description/Location | 2024 | 2023 |
|--|-------------------|-------------------|
| Lake Hartwell, Anderson, South Carolina Lot 2 - Clearwater Shores - .35-acre lot | \$ 19,000 | \$ 23,000 |
| Cliffs Valley - 113 Foxboro Road Travelers Rest, South Carolina - 0.90-acre lot Cliffs Valley North, 105 Sunfire Court | 135,000 | - |
| Travelers Rest, South Carolina - 2.58-acre lot Cliffs Valley, 1506 Panther Park Trail | 50,000 | 80,000 |
| Travelers Rest, South Carolina - 8.67-acre lot | 284,000 | 165,000 |
| Jackson County, North Carolina - 45.95 acres | 262,000 | 390,000 |
| Jackson County, North Carolina - 1.07 acres | 16,309 | 16,309 |
| Total real estate held for resale | <u>\$ 766,309</u> | <u>\$ 674,309</u> |

During the 2023 fiscal year, the Foundation purchased the vacant parcel adjacent to the existing property held for sale in Jackson County, North Carolina. This purchase was made to help improve the access and salability of the existing held for sale property. The parcel was purchased for \$16,309 and was funded by CUF. Upon sale of the property, the Foundation will reimburse CUF for the purchase price plus any additional expenditures associated with the property.

The Foundation holds one gift of real estate from a donor who has retained the right to use the property until his death. At the date of donation, the gift had an appraised value of \$126,000. The Foundation has recorded the gift at fair value and discounted the gift at the present value of the appraised amount because the economic benefit of the property will not be realized until the restriction of the right to use the property ends. The Foundation periodically obtains appraisals for this property and revalues the property to fair value less discount.

The present value calculation considered the life expectancy of the donor and discounted the gift at an applicable interest rate, at the time of the gift. Accretion recorded was \$6,418 and \$6,089 for the years ended June 30, 2024 and 2023, respectively, and is included in gifts on the statements of activities.

Life estate property consist of the following at June 30:

| Description/Location | 2024 | 2023 |
|---|-------------------|-------------------|
| Houston Street, Clemson, South Carolina – Lot 5 | <u>\$ 374,276</u> | <u>\$ 367,858</u> |

There was no interest expense capitalized for the years ended June 30, 2024 and 2023.

Note 5—Related party transactions

Amounts due to CUF are due in the normal course of business, bear no interest, and are as follows at June 30:

| | 2024 | 2023 |
|---|-------------------|-------------------|
| Due to CUF – Expenditures associated with gifted property | <u>\$ 118,856</u> | <u>\$ 103,029</u> |

CLEMSON UNIVERSITY REAL ESTATE FOUNDATION, INC.
NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

Note 6—Expenditures by functional and natural classifications

All expenses of the Foundation are incurred to support the property inventory and are assigned to each individual property. The following represents the natural classifications of these programmatic expenses for the years ended June 30:

| | 2024 | 2023 |
|------------------------------------|------------------|------------------|
| Gifted property: | | |
| Property taxes and fees | \$ 14,288 | \$ 24,849 |
| Contract and professional services | 1,350 | 4,900 |
| Insurance | 189 | 240 |
| | <u>\$ 15,827</u> | <u>\$ 29,989</u> |

Note 7—Net assets released from restrictions

Net assets were released from donor restrictions through expenditures related to the carrying costs and ultimate sales costs of respective donated properties and the transfer of the net proceeds from sales of donated properties to CUF for investment and/or allocation in support of the donor intended purposes. The following represents net assets released from restriction for the years ended June 30:

| | 2024 | 2023 |
|-----------------------------|------------------|---------------------|
| Carry costs and sales costs | \$ 15,827 | \$ 29,989 |
| Transfers to CUF | - | 1,297,481 |
| | <u>\$ 15,827</u> | <u>\$ 1,327,470</u> |

Note 8—Net assets with donor restrictions

Net assets with donor restrictions were held for program support at June 30, 2024 and 2023. The following amounts are maintained by the Foundation in restricted accounts at June 30:

| | 2024 | 2023 |
|--|---------------------|-------------------|
| Contributions restricted for educational programs of CUF | <u>\$ 1,023,289</u> | <u>\$ 940,698</u> |

Note 9—Availability of financial assets

All of the Foundation's financial assets as of June 30, 2024, the statement of financial position date, are not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

The Foundation is substantially supported by the CUF, which provides funding necessary to cover general expenditures due to its purpose to manage, market and dispose of noncash donor gifts that the University has deemed to be non-programmatic. Such funding is fully reimbursed to CUF upon the sale of the underlying donor gift, with the total balance at June 30, 2024 and 2023 described in Note 5.

Note 10—Subsequent events

The Foundation has evaluated subsequent events through August 15, 2024, in connection with the preparation of these financial statements, which is the date the financial statements were available to be issued.